

Better than Ever: 10 Reasons for Upgrading to Microsoft Business Solutions–Great Plains 8.0

Adding rich functionality to one of the most powerful, broad-based solutions available to mid-sized businesses today, Microsoft® Business Solutions–Great Plains® Release 8.0 offers new features and enhancements that cover the entire spectrum of your business operations, giving you the power you need to streamline and simplify business processes, improve business insight, accelerate productivity, and make the most of existing technology investments.

1. **Microsoft Great Plains 8.0 captures the look and feel of Microsoft Outlook®**, providing employees with a familiar, easy-to-use environment that boosts productivity and minimizes training costs. List-based navigation and streamlined menus free employees from tedious record searches and help them conduct business smoothly and efficiently.
2. **Quickly view the information you need to gauge business conditions** with more useful queries—including Stock Card Query, Order Status Change History, Cumulative Availability to Promise, “Point in Time” Historical Checkbook balance Inquiry, and new Smart List Favorites.
3. **Gain tighter control over distribution and manufacturing processes** with a cradle-to-grave view of serial and lot numbers. Simply by entering an item’s serial or lot number and initiating a trace, you’ll know where and when the number appeared in bills of materials, customer orders, or any other transaction.
4. **Improve vendor relationships and increase cost controls** with the ability to set up extended-term purchasing agreements based on a total currency amount or total quantity. Blanket Purchase Orders also give you the flexibility you need to quickly enter PO line items with differing required dates, as well as select line items for release to vendors each time a PO is printed.
5. **Work flexibly with manufacturing bills of materials** by using an intuitive, graphical BOM that lets you update entries, edit revision levels, save revision histories, and change BOM categories—for example, from Phantom to Regular—at any time.
6. **Sharply reduce time and effort spent on key accounting tasks** with the ability to copy an existing general ledger transaction and use it as the basis for new transactions, as well as quickly void, delete, correct, or change journal entries while maintaining full audit control.

7. **Take key processes online with Microsoft Business Portal.** Empower employees and managers, improve accuracy, and connect processes across your business with new modules for online requisition management, project time and expense entry and approval, and electronic delivery of sales documents to customers.
8. **Work better together with Microsoft Excel.** You can now export Microsoft Business Solutions for Analytics–FRx® reports to Excel pivot tables with just a few clicks, enhancing understanding of key business information and reducing the labor required to create these tables and charts.
9. **Build on the Microsoft Office productivity foundation** with new integration capabilities. For example, you can build template-based communications in Microsoft Word, and easily attach maps and directions for sales, delivery, and service call routes with Microsoft MapPoint®. Integration with Office Solution Accelerators helps companies manage processes such as Sarbanes Oxley compliance.
10. **Depend on a commitment to support, innovation, and growth.** With Microsoft Great Plains, you can rest assured that your investment will be recognized and rewarded with a solution that continues to add value as your business changes and grows. Microsoft Business Solutions pledges to continue enhancing and supporting Great Plains through at least 2013, and to enable you to make the leap to the next generation software when it makes the most sense for your business.